



Established Accounting & Business Advisory Practice, Wanganui

FY26 Revenue \$730,881

An outstanding opportunity to acquire a leading accounting practice serving small business owners in Whanganui. Established in 2010, this franchised accounting, tax and business advisory firm offers a substantial recurring fee base, proven systems, and a strong history of growth.

Key Highlights

- FY26 revenue of \$730,881, up 11.1% on FY25, with growth averaging 11% per annum over the past five years.
- Loyal, Diverse Client Base: 1,112 clients with 95% annual retention; the top 10 clients represent just 6% of fees and the top 20 only 9.6%.
- Strong Recurring Revenue from fixed, monthly fee packages, annual accounts, GST, payroll, rental property services, Xero subscriptions and advisory work.
- National Brand and Established Premises: Operating under a franchise with national marketing, branding, systems and a set pricing framework, operating out of Wanganui since 2010, trading Monday to Friday, with a

Price \$650,000

Property Type Business

Property ID 289

Agent Details

Khushdeep Sharma - 022 373 8555

Office Details

Kauri Business Sales
0800 452 874



new formal lease available to an incoming owner.

- **Growth Opportunities:** Layer advisory and management reporting onto the existing client base, lift chargeable recovery from approximately 50%, apply the March 2026 fee schedule to legacy clients, cross-sell payroll and GST services, add capacity to meet existing demand, and acquire fee parcels from retiring sole practitioners.

Well suited to an experienced accounting practitioner seeking their first business ownership opportunity. The ideal purchaser will have demonstrated experience in client relationship management, staff leadership, and the provision of accounting and taxation services– subject to the franchise's approval.

Asking price of \$650,000.

Please complete the online confidentiality agreement by copying and pasting this link: <https://www.kauribusiness.co.nz/ca-forms/ca-form-289>.

Post executing the NDA, we will be in touch with further information.

Khushdeep Sharma

Email: khush@kauribusiness.co.nz

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Kauri Business Sales (Licensed REAA 2008)

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.