





Established Civil Engineering Consultancy | Senior Team

$465K EBITDA | Vendor Transition Available

Asking Price: $649,000

Acquire an established engineering platform instead of building one from scratch.

Growing a successful engineering consultancy takes years. Recruiting experienced engineers, winning clients, developing systems and building a reputation requires significant time, investment and risk. Approximately 90% of revenue is generated from repeat clients and referrals. New engagements are generated at around three projects per month with a 43% proposal conversion rate. The top 5 clients represent less than 35% of revenue, and the business currently has approximately 70 live projects, representing around $1 million of signed and engaged future workload
This business offers the opportunity to acquire all of that today.

Flexible vendor transition available. The vendor is committed to a structured handover process and is available to assist with client introductions, project

Price	SOLD
Property Type	Business
Property ID	245

Agent Details

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Office Details

Kauri Business Sales
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KAURI BUSINESS SALES

transition and operational knowledge transfer.

This profitable Auckland-based consultancy has built an experienced senior team, diversified client relationships, proven operating systems and a strong reputation within the land development sector. The business has continued to grow despite a challenging market, generating FY2026 revenue of approximately $1.1 million and normalised EBITDA of approximately $465,000.

Senior staff manage project delivery and client relationships, while another Chartered Professional Engineer within the team provides additional technical capability and signing authority.

For further information, please complete the online confidentiality agreement by copying and pasting this link: https://www.kauribusiness.co.nz/ca-forms/ca-form-245

Post executing the NDA, we will be in touch with further information.

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Kauri Business Sales (Licensed REAA 2008)

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.