



AUK



Established Fuel Station on State Highway 1 | FY25 EBITDA \$577k

This well-established fuel station has built a strong reputation as a trusted regional fuel and convenience retailer serving the wider North Auckland community. Owned by the current operator for over 9 years, the site continues to be a reliable supplier of fuel, groceries, household items, and Food to Go.

Key Highlights:

- **Consistent Financial Performance:** Average normalised EBITDA of \$534K from FY23 to FY25, with FY25 EBITDA at \$577K. Revenue consistently exceeds \$8M, including \$7.2M in fuel sales and \$1.6M in shop sales. FY26 forecast EBITDA is \$611K.
- **High Return Asset:** ROI of 23% in FY24 and FY25 (based on a \$2.5M purchase price).
- **Diversified Customer Base:** Serves both local residents and tourists travelling north.
- **Favourable Supplier Agreements:** Operates on a “Cost Plus” fuel model, allowing for higher margins compared to fixed margin models.
- **Growth Opportunities:** Potential to add a car wash and refurbish the shop to include a fried chicken product line.
- **Fully Managed Operation:** Strong team in place managing daily operations.

Price \$2,500,000 plus stock
(approx \$200,000)

Property Type Business

Property ID 227

Agent Details

Khushdeep Sharma - 022 373 8555

Office Details

Kauri Business Sales
0800452874



The owner is hands-off. Three self-service terminals help reduce staffing costs.

This is an excellent opportunity for buyers seeking a profitable, low-maintenance business in a prime location.

Price: \$2,500,000 plus \$200,000 estimated stock.

Please complete the online confidentiality agreement by visiting the link - <https://www.kauribusiness.co.nz/ca-forms/ca-form-227>. Post executing the NDA, we will be in touch with further information.

Khushdeep Sharma

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Kauri Business Sales (Licensed REAA 2008)

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.