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Furniture Store Partnering with Government Welfare Agencies

A well-established South Auckland furniture retail business, trusted by government welfare agencies, is now on the market. Operating since 2016, the store has a proven track record and a stable income stream largely insulated from market fluctuations thanks to long-term agency partnering. The current owner is beyond retirement age and ready to pass the business on.

In the 2025 financial year, the business achieved \$2,299,451 + GST in revenue with a normalised EBITDA of \$570,263, demonstrating consistent strong performance.

The retail showroom spans over 550m², complemented by a 275m² warehouse, offering ample space for display and storage. Showroom rent is \$90,197.86 + GST + outgoings and warehouse rent is \$37,097.88 + GST.

The business offers practical, value-for-money furniture that is not influenced by fashion trends, combined with a simple, easy-to-operate model. Significant opportunities exist to grow through digital marketing, online sales, and wholesale distribution. Vendors are also willing to assist with introductions to agency clients and suppliers, ensuring a smooth transition.

Highlights

Price \$870,000 (Plus Stock)

Property Type Business

Property ID 201

Agent Details

Jane Gu - 022 028 0891

Office Details

Kauri Business Sales

0800 452 874



- Trusted Partner of Government Welfare Agencies
- Prime Corner Location with Exceptional Visibility
- Consistently Strong Financial Performance
- Established and Reliable Supply Chain
- Significant Growth Potential via Digital Expansion
- Simple and Efficient Operational Model
- Potential to Convert into Semi / Fully Managed Business

Asking Price: \$870,000 (plus Stock)

Please complete the online confidentiality agreement by visiting the link -
<https://www.kauribusiness.co.nz/ca-forms/ca-form-201>

Post executing the NDA, we will be in touch with more information.

Jane Gu

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Kauri Business Sales (Licensed REAA 2008)

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