



AUK



Opportunity: Established General Dental Practice with On-Site Denture Services

An excellent opportunity to acquire a long-standing, consistently profitable general dental practice with over 15 years of operational history. The practice is well-regarded for its walk-in accessibility, efficient clinical services, and a loyal patient base — particularly among those seeking extractions and full or partial dentures.

A standout feature is its on-site denture laboratory, serviced weekly by a visiting technician, enabling in-house fabrication and faster turnaround. This capability sets the practice apart in a market where such services are increasingly rare.

Ideal for an owner-operator or strategic buyer seeking a reliable, scalable healthcare business.

Key Highlights

Strong Financial Performance

- FY24 Revenue: \$447,147
- Normalised EBITDA (FY24): \$210,106
- Stable patient volumes and strong client retention

Differentiated Denture Capability

Price \$325,000

Property Type Business

Property ID 192

Agent Details

Kelly Haggett - 021 223 0011

Office Details

Kauri Business Sales

0800452874



- In-house lab with technician (8–10 hours per week)
- Efficient, trusted service for full and partial dentures
- Strong demand from long-term and elderly patients

Efficient Operations

- Two dental surgeries (one fully operational, one partially installed)
- Walk-in model located near a high-traffic shopping complex
- Lean team with low fixed overheads

Clear Growth Potential

- Opportunity to reinstate regular Saturday clinics
- Expand services to include orthodontics, implants, and cosmetic treatments
- Extend trading hours or introduce a second clinician
- Scope for rebranding, new website, and digital marketing strategy

Transition Support

- Vendor available for 3–6 months post-settlement
- Support includes patient handover, team continuity, and system onboarding

Investment Highlights

- Consistently strong EBITDA and profit margins
- Unique in-house denture offering enhances differentiation
- Stable recurring revenue with minimal marketing reliance
- Affordable lease and low operating costs
- Significant upside potential through expanded clinical hours and services

Asking price \$325,000

Please complete the online confidentiality agreement by visiting the link -
<https://www.kauribusiness.co.nz/business-for-sale/192/>

Post executing the NDA, we will be in touch to understand your business experience and financial position.

Kelly Haggett

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Mobile: 021 223 0011

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.