



WGN



## Exceptional Investment Opportunity: High-Performing Dental Practice in Wellington

Seize the opportunity to own a well-established and highly profitable dental practice located in one of Wellington's most prime locations. This practice has built a strong reputation over 25 years, offering exceptional dental care to a loyal, high-value clientele. Whether you're an experienced dentist or an investor, this is a rare opportunity to step into a thriving business with solid growth potential.

### Key Highlights:

#### Strong Financial Performance:

- 2024 Revenue: \$815,489
- Normalized EBITDA (2024): \$397,466
- Consistent new patient growth with 12 new patients joining each month, all through word-of-mouth referrals.

#### Prime Location:

- Located in a highly desirable area in Wellington with high foot traffic and excellent visibility.
- The practice features good parking, a rarity in the area, ensuring accessibility for patients.

#### Modern Facilities:

- The space has recently been updated with a new carpet installed just 18 months ago, and it has also been refreshed with a new coat of paint.
- The practice is equipped with one fully operational surgery, and an additional surgery is fully equipped and ready for another dentist.

Price \$660,000

Property Type Business

Property ID 164

### Agent Details

Kelly Haggett - 021 223 0011

Jane Gu - 022 028 0891

### Office Details

Kauri Business Sales

0800452874



- 8 rooms in total, with the potential to expand to 4 surgeries if renovated.

#### Steady Growth & Loyal Clientele:

- A strong and loyal patient base, consisting of wealthy clients who return for regular treatments and referrals.
- The practice has operated successfully with no formal marketing—relying solely on word-of-mouth recommendations.

#### Lease & Rent:

- Attractive lease terms in place, with an offer to renew in September 2026.
- Rent: \$26K per year, rising to \$28K in 2026—one of the most affordable dental leases in this location in Wellington.

#### Investment Highlights:

- Profitable with strong revenue and EBITDA.
- Prime location with ample foot traffic and excellent parking.
- Fully equipped and ready for expansion, with the potential for up to 4 surgeries.
- Low rent and stable lease terms with the option to renew.
- No marketing required, as the practice thrives on a strong referral-based model.

This is an exceptional investment opportunity to acquire a thriving dental practice with significant growth potential in Wellington's most desirable area.

Asking price: \$660,000

Please complete the online confidentiality agreement by visiting the link - <https://www.kauribusiness.co.nz/business-for-sale/164/>

Post executing the NDA, we will be in touch to understand your business experience and financial position.

Kelly Haggett

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Kauri Business Sales (Licensed REAA 2008)

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