



AUK



## Premier Import Distributor, EBITDA \$150k+

This simple work-from-home business has positioned itself as a leading distributor of innovative sun care solutions in New Zealand and Australia. The business offers an exceptional opportunity to capitalise on the booming sun care market with exclusive rights to distribute products from a globally renowned brand known for its superior sun protection and skincare benefits.

### Key Highlights:

- Normalised EBITDA for FY24: \$158k, FY25 forecast: \$181K
- Revenue growth of 59%(CAGR) from FY21 to FY24
- Exclusive distribution rights for New Zealand.
- Diversified range of 20+ products
- Easy day-to-day operation with no staff
- Strong online presence

This opportunity is perfect for an investor or company looking to enter or expand within the sun care industry. Whether you're an established distributor seeking to diversify your product offerings or an entrepreneur with a passion for health and wellness, this business provides a solid foundation and significant

Price	SOLD
Property Type	Business
Property ID	131

### Agent Details

### Office Details

Kauri Business Sales  
0800452874



growth potential.

Please complete the online confidentiality agreement by visiting the link -

<https://www.kauribusiness.co.nz/business-for-sale/131/>

Post executing the NDA, we will be in touch to understand your business experience and financial position.

Asking Price \$450,000 (includes stock circa \$60k)

Akash Singh - [akash.singh@kauribusiness.co.nz](mailto:akash.singh@kauribusiness.co.nz) Mobile: 021 418 879

Kauri Business Sales (Licensed REAA 2008)

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